

John F. Fisher

Professional Profile

John is a nationally recognized senior executive with over thirty-five years of progressive, global experience in business, information technology, management consulting, business process optimization and applying technology solutions to critical business problems. His demonstrated success includes turning around failing IT departments, remediation of critical outsourcing agreements, ensuring the alignment of IT with business strategy, strategic supplier management, complex negotiations and helping organizations select the appropriate technology solutions to improve their business.

John is the President and Founder of Rethinking IT, a firm that works with IT and Business Leaders who want to transform their organizations. He is the former Chief Value Officer of NET(net) Inc., an IT optimization firm where he helped clients enhance the overall effectiveness of their key IT investments and supplier relationships. John served as Chief Information Officer of SmithBucklin Corporation the world's largest association management and professional services company. He joined SmithBucklin in 1996 as the company's first CIO, and directed the company's information technology (IT) resources as well as its technology investments. John also held senior IT management positions at CNA Insurance Companies, and Continental Bank. During his career, John has led a number of critical technology initiatives, including the implementation of multiple ERP systems, Web sites, and he negotiated a number of high value supplier agreements that were critical to meeting clients' needs for leveraging technology investments.

John earned his B.S. degree in Communications from Southern Illinois University, and an M.S in Computer Science from DePaul University. John was named one of the Premier 100 IT Leaders for 2006 by Computerworld Magazine, and in 2002, the Windy City Chapter of AITP selected John to receive their CIO of the Year award. He is one of the founding members and past president of the DePaul CTI Alumni Association and the DePaul CDM Leadership Council. John is on the Board of Directors of the Chicago Chapters of the Society for Information Management (SIM) and The Association of IT Professionals (AITP). He is a frequent speaker at industry events on topics such as negotiations, leadership and running IT as a business. John is an adjunct faculty member at DePaul University, where he teaches graduate level courses in IT Strategy, Social Media, Negotiation, Leadership and Project Management.

ASSESSMENT & STRATEGY

- Performed an IT Assessment and re-engineered processes in the development organization using Lean IT principles for a mid-sized company in the automotive industry.
- Led an IT Organizational Assessment and developed an IT Strategy for a light manufacturing organization.
- Conducted a IT Portfolio Review and created a road map for achieving cost savings in a mid-cap healthcare organization.
- Led an IT Assessment and Technology Strategy which was initiated by the Board of Directors for a not-for-profit trade association.
- Conducted an IT Portfolio Assessment for all supplier contracts for a telecommunications organization that was divesting part of their holdings.
- Led an Enterprise Architecture project to upgrade or enhance all technology functions for the Claims department of a major insurance company.
- Conducted multiple Technology Due-Diligence engagements for a services organization that was acquiring smaller organizations as part of their growth strategy.
- Created and implemented an IT Strategic Plan for a not-for-profit association.

John F. Fisher

Professional Profile

- Developed a Data Center Strategy to align with the Business and Application Strategy for a company in the healthcare industry

IT SUPPLY CHAIN OPTIMIZATION

- Led the assessment of a large scale, multi-year outsourcing agreement for an organization in the healthcare insurance industry that included creation of an IT Governance Model to sustain the agreement for the long term.
- Led an IT assessment and disaster preparedness project for a not-for-profit organization
- Led the ERP software evaluation and selection process for a mid-sized services company in the energy industry.
- Negotiated a Microsoft Enterprise Agreement for a mid-sized manufacturing company that resulted in 25% cost savings over three years.
- Led the evaluation and selection of a software tool and a systems integrator for the development of a retail website.
- Conducted an IT Assessment and evaluation of suppliers to create a major Data Warehouse application for a telecommunications carrier.
- Led an IT Data Center Assessment engagement for a mid-sized manufacturing company that had to migrate their current data center from Canada to the U.S. in 6 months because of divestiture activities.
- Developed and helped execute a negotiation strategy for replacing or renewing a major IT outsourcing project for a chemical manufacturing company.
- Conducted a business requirements workshop and ERP selection engagement for a distribution company that had tripled their size due to acquisition.
- Led the evaluation and selection of a Document Management system for a company that provided emergency medical services.

ORGANIZATIONAL IMPROVEMENTS

- Led an Organizational Assessment for both IT and Strategic Sourcing for an international telecommunications carrier.
- Created an applied technology research group to uplift existing systems with new technology and development approaches for a major insurance carrier.
- Led the Assessment and turnaround of a failing IT department for a business process outsourcing company in the services industry
- Re-Aligned the IT function with the Business Strategy of two branches in South America for an International Bank.
- Re-organized and re-focused a Web development organization that was operating within the Marketing Department for a mid-sized services firm.
- Led the design and implementation of an international funds transfer system that integrated with existing operational systems for an international bank.
- Evaluated the selection and conducted the negotiations for a Human Capital Management system for an organization in the family entertainment industry.
- Clarified business requirements and refocused a systems integration outsourcing effort for an Oracle ERP system implementation in the healthcare industry.
- Led an evaluation and negotiation for selecting a Managed Services Provider for a mid-sized company in the construction industry that wanted to outsource their IT infrastructure.

John F. Fisher

Professional Profile

- Led a Business Focused RFP process to select a learning management system for a not-for-profit association
- Designed and implemented a governance process for a large not-for-profit association that had been struggling with an ERP implementation for two years. The process allowed the association and supplier to work together and address all the outstanding issues related to the implementation.
- Created an affiliate program for a Private Equity company to provide payroll and HCM services to their portfolio organizations.
- Conducted Strategic Planning sessions for an organization in the financial services industry to determine the appropriate path for upgrading their call center technology.
- Clarified requirements and conducted an ERP selection process for a large scale company in the logistics industry. The engagement included software, systems integration and a joint venture for developing customized software for their industry.